



Executive Profile

McKesson Medical-Surgical

Joan Eliasek

President, Extended Care Sales

Joan Eliasek is the President of Extended Care Sales at McKesson Medical-Surgical. Joan began her career in healthcare manufacturing and distribution at Baxter Healthcare Corporation where she held management positions in Field Operations. In 1995, she joined McKesson Medical-Surgical as the Director of Market Services where she established a new department designed to drive implementation of new business. During her over 20 year tenure at McKesson, she has held positions in various disciplines including operations, sales, business development, marketing and supplier management. Prior to the merger with PSS World Medical, Joan was Senior Vice President of Marketing and Supplier Management, since 2007, where she served as the leader of this multi-disciplinary team responsible for the strategic direction of all supplier, sales force and customer initiatives. Immediately prior to her current role, Joan was the Senior Vice President of Product Strategy and Supplier Partnerships. Joan currently serves as executive sponsor of the Richmond Women's Employee Resource Group-OWN IT. She has previously served as diversity champion for the Med-Surg business as well as a board member of the McKesson Political Action Committee.

In addition to her role at McKesson, Joan has served in leadership roles with several industry organizations. She is currently an advisory board member of the Professional Women in Healthcare organization. As a member of the Healthcare Industry Distributors Association (HIDA), she served on the board of The HIDA Educational Foundation (HEF) from 2010-2015 and on the HIDA Board of Directors from 2015-2016. She represented McKesson as a member of the Global Healthcare Exchange Board of Directors in 2009. Joan also received the McKesson Medical-Surgical Change Leadership Award in 2002.

Joan is a proven and valued leader in the healthcare distribution industry and has successfully managed program development, strategic planning, market assessment and organizational change and redesign for more than 20 years.

She received her Bachelor of Arts degree in Political Science and Business Administration from the University of Iowa. Joan lives in Richmond, Virginia, with her husband and their three children.